

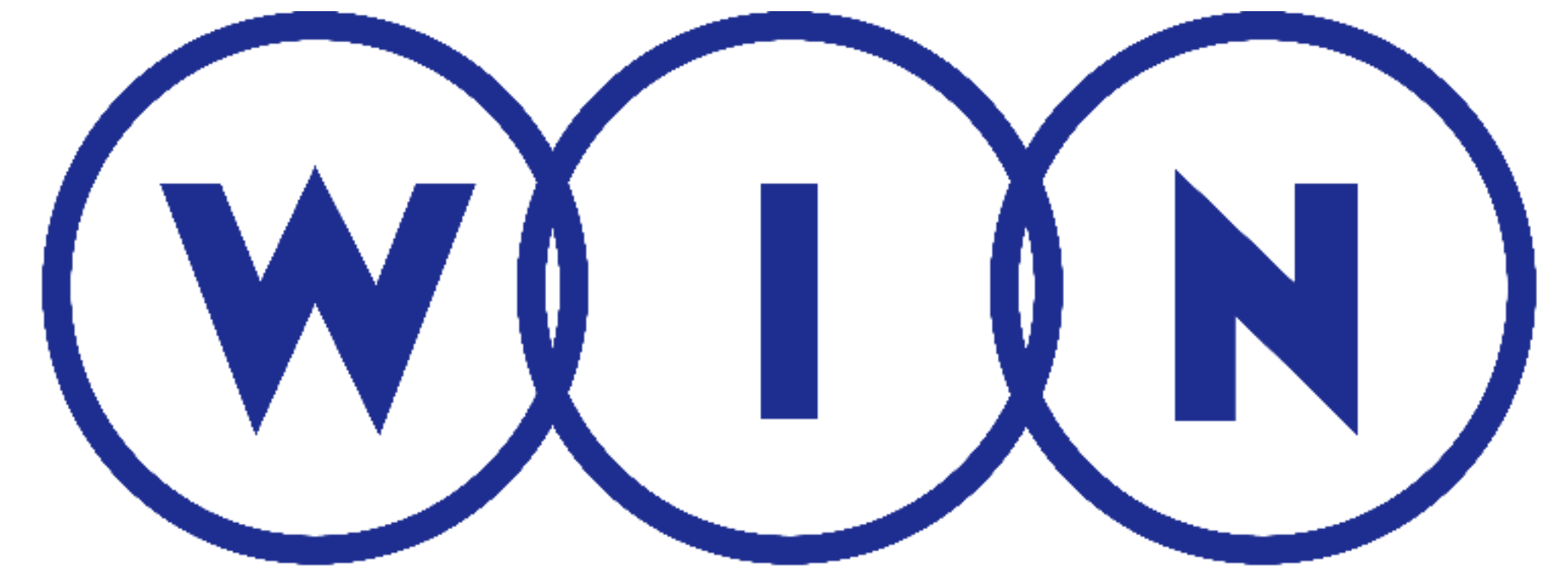


# RETIREMENT SHIELD TRAINING CONFERENCE

DECEMBER 12 & 13, 2018  
LAS VEGAS, NEVADA







WEALTH INTEGRITY  
NETWORK GROUP



AEGIS FINANCIAL

LEADING THE WAY

*(You know us as First Annuity & Insurance Marketing)*





# WELCOME

RETIREMENT SHIELD  
TRAINING CONFERENCE  
DECEMBER 12 & 13, 2018

*All event activities are held at the*  
**SUNSET STATION  
HOTEL & CASINO**

1301 West Sunset Road  
Henderson, Nevada 89014  
(702) 547-7776

Check-in 3:00pm  
Check-out 1:00pm on Dec. 13 only  
All other dates, Check-out 11:00am

*Multiple transportation options are available  
and are on your own.*





# ATTIRE & WEATHER

RETIREMENT SHIELD  
TRAINING CONFERENCE  
DECEMBER 12 & 13, 2018

**EVENT ATTIRE** is *Business Casual*

**WEATHER** in Las Vegas for event dates:

WED DEC 12		Partly Cloudy	57°/39°
THU DEC 13		Partly Cloudy	58°/38°

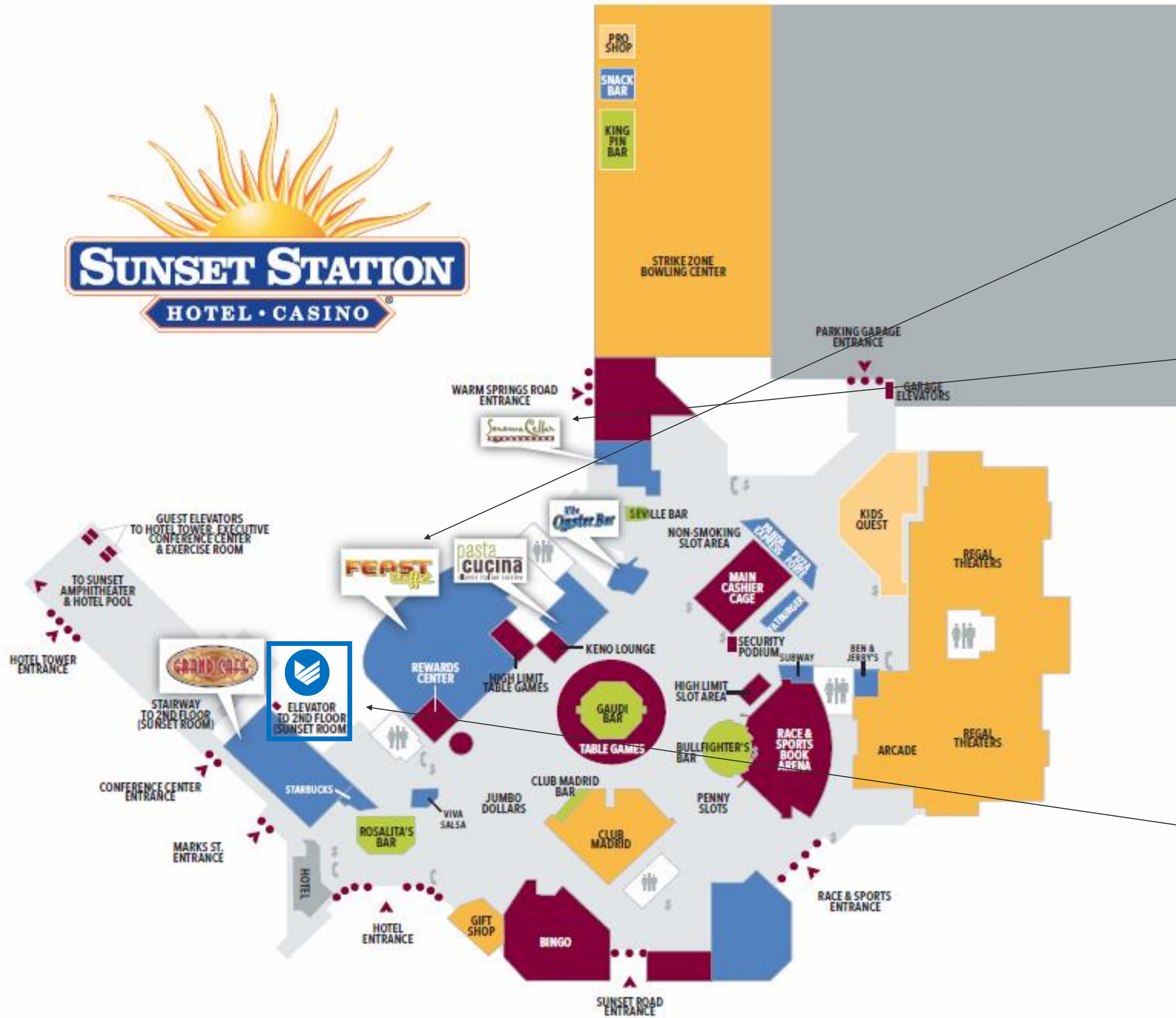




# ADDITIONAL SUNSET STATION AMENITIES

- 13-screen Regal Cinema with an IMAX theater
- 12 restaurants and eateries and 6 lounges
- Starbucks Coffee outlet
- Outdoor Amphitheater
- Outdoor pool with 10 cabanas
- 72-lane Strike Zone Bowling Center and 2 Arcades
- Self-service Business Center
- Complimentary valet service or self-parking





**RESTAURANTS**

- Ben & Jerry's Scoop Shop
- Fatburger
- Feast Buffet
- Grand Cafe
- The Oyster Bar
- Panda Express
- Pasta Cucina
- Pizza Forte
- Snack Bar
- Sonoma Cellar Steak House
- Starbucks
- Subway
- Viva Salsa

**BARS & LOUNGES**

- Bullfighter's Bar
- Club Madrid Bar
- Gaudi Bar
- Kingpin Bar
- Rosalita's Bar
- Seville Bar

**ENTERTAINMENT**

- Amphitheater
- Arcade
- Club Madrid
- Gift Shop
- Kids Quest
- Regal Theaters
- Pro Shop
- Strike Zone Bowling Center

**GAMING**

- Bingo
- Cashier
- Keno Lounge
- Slot Area
- Race & Sports Book Arena
- Rewards Center
- Table Games

**RESTROOMS**



TRAINING MEETING





# EVENT AGENDA

**RETIREMENT SHIELD  
TRAINING CONFERENCE**  
DECEMBER 12 & 13, 2018

**WEDNESDAY | 12.12.18**

**6:00-8:00 pm**

Welcome Reception Cocktails & Appetizers  
at the Sonoma Cellar Steakhouse

**THURSDAY | 12.13.18**

**7:00 am** Breakfast, Sunset Meeting Room

**7:45-11:30 am** Morning Training

**11:30 am-12:20 pm** Lunch, Feast Buffet

**12:20-3:00 pm** Afternoon Training

*Sponsored by:*



Presented By: John White





# TRAINING AGENDA

## RETIREMENT SHIELD TRAINING CONFERENCE

THURSDAY | DECEMBER 13, 2018

**7:00 am** Breakfast Buffet in the Sunset Meeting Room

**7:25-7:45 am** Sponsor Presentation with Troy Briggs

**7:45-7:55 am** Training Meeting Kickoff & Welcome Remarks

**7:55-9:10 am** The Sales Process with Shon Peil

**9:10-9:20 am** Break

**9:20-11:10 am** Social Security & Tax Strategies with Heather Schreiber

**11:10-11:30 am** Sponsor Presentation with Andy Sheen

**11:30-12:20 pm** Lunch, Feast Buffet at Sunset Station

**12:20-12:40 pm** Agents Share Success Stories

**12:40-2:00 pm** Income Software To Close More Business with Steve Goldstein

**2:00-2:10 pm** Break

**2:10-3:00 pm** The Results You Want From Facebook with Jonathan Musgrave

**3:00 pm** Training Meeting Wrap-up & Closing Remarks





# WHAT TO EXPECT

**RETIREMENT SHIELD**  
**TRAINING CONFERENCE**  
DECEMBER 12 & 13, 2018

Our one-day training event will be complete with speakers who understand what it means to be in YOUR shoes and how to apply the **best practices in your sales process** IMMEDIATELY.



# FEATURED SPEAKERS



**SHON PEIL**

The Sales Process



**HEATHER SCHREIBER**

Social Security & Tax Strategies



**STEVE GOLDSTEIN**

Closing More Business  
With Income Software



**JONATHAN MUSGRAVE**

The Results You Want  
From Facebook



For questions,  
call your event  
support team,  
800.579.7923.

*During event dates only, please call:*

**LISA MCLAUGHLIN**

(720) 401-5409

**TERRI SPIES**

(303) 775-1101



# SUPPORT TEAM

**RETIREMENT SHIELD  
TRAINING CONFERENCE**  
DECEMBER 12 & 13, 2018



**LISA MCLAUGHLIN**



**TERRI SPIES**





# RETIREMENT SHIELD TRAINING CONFERENCE

DECEMBER 12 & 13, 2018  
LAS VEGAS, NEVADA

